

Public Report Overview and Scrutiny Management Board

Committee Name and Date of Committee Meeting

Overview and Scrutiny Management Board - 13 December 2023

Report Title

Social Value Mid-Year Report

Is this a Key Decision and has it been included on the Forward Plan? No

Strategic Director Approving Submission of the Report Jo Brown. Assistant Chief Executive

Report Authors

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Wards Affected

Borough-Wide

Report Summary

At the meeting on 23 March 2022, OSMB resolved to receive mid-year progress reports on social value activity, commitments, and delivery. This report provides details of progress at mid-year 2023.

Recommendations

That the social value mid-year report be received.

List of Appendices Included

Appendix 1 Equality Screening (Form A). Appendix 2 Carbon Impact Assessment.

Background Papers

Social Value Policy. Social Value Annual Report 2023 (Cabinet 20 March 2023).

Consideration by any other Council Committee, Scrutiny or Advisory Panel None

Council Approval Required No

Exempt from the Press and Public No

Social Value Mid-Year Report

1. Background

- 1.1 The aim of the Social Value Policy is to maximise the local impact of the Council's spend. The focus of the Social Value Policy is on securing social value as part of the letting of contracts along with securing payment of the living wage (set by the Living Wage Foundation). It also involves working with other public sector organisations and anchor networks to support them in their development of social value policy and delivery of commitments.
- 1.2 This report provides a mid-year update on achievement towards the policy outcomes and priorities for 2023 following the annual report to Cabinet in March, which was also considered by the Overview and Scrutiny Management Board.

2. Key Issues

- 2.1 Key elements of the Social Value Policy, that inform the development of actions and delivery are:
 - Raising the living standards of Rotherham residents and commitment to working towards the Living Wage Foundation Living Wage.
 - Increasing the proportion of the Council's expenditure, which goes to local businesses and providers.
 - Building social value into all council contracts and maximising the impact gained from every pound spent, through the introduction of a rigorous system for assessing and measuring social value.
 - Committing to the principle of co-designing services wherever possible.
- 2.2 Achieving the Policy outcomes is a developing agenda with key priorities agreed for each year. The priorities for 2023 are (with paragraphs detailing activity and progress):
 - Focus on increasing social value commitments for skills and employment as part of overall progress (paras 2.6 2.20).
 - Further research to build local market intelligence (paras 2.21 2.34).
 - Supporting new and existing businesses to enter into new markets, from which the Council buys goods and services (para 2.47 2.49).
 - Continuing to embed the foundations of strong social value delivery through contract manager and supplier learning and development, tools, and evaluation (paras 2.50 2.52).

2.3 Update on social value committed and delivered measured by National TOMs

- 2.4 The National Themes, Outcomes and Measures (TOMs) NT Framework is developed by the National Social Value Task Force, a cross-sector entity combining both public and private sector organisations. The TOMs provide what is referred in the national documents as Social and Local Economic Value (SLEV), which comprises forty measures, across five themes:
 - Jobs: Promoting Local Skills and Employment.
 - Growth: Supporting Growth of Local and Small Business.

- Social: Healthier, Safer and more Resilient Communities.
- Environment: Protecting and Improving Our Environment.
- Innovation: Promoting Social Innovation.

The Council has selected from the National TOMs (2021), those measures which will have a positive impact on the economic, social, and environmental wellbeing of the Rotherham community.

- 2.5 Below are the key performance indicator measures that the Council's suppliers have committed and delivered against on contracts procured and awarded between the implementation of the Social Value policy in December 2019 and the 31st May 2023. This is the mid-year 2023 reporting position with full year anniversary date being 30th November.
- 2.6 Table one sets out units including the number of people to benefit, training hours and tonnes of carbon saved, for example. It then sets out monetary values, using proxy values for many of the TOMs (NTs). These proxy values are needed where there are no direct monetary values, to enable calculation of social value percentages of the full contract values. The information set out below provides detail of both units and monetary values.

NT Ref	Measure	Unit	Proxy Value (£)	Committed Unit	Committed (£)	Delivered Unit	Delivered (£)
1a/c	No. of local employees (FTE) hired /retained (Direct, TUPE & Supply chain)	no. FTE	localised by project	397.12	£ 10,875,098.41	129.91	3,525,169.4
3	No. of employees (FTE) hired on the contract who are long term unemployed	no. FTE	£19,516.27	18.31	£360,226.11	1.75	33,643.55
4	No. of employees (FTE) hired on the contract who are NEETs	no. FTE	£14,065.75	9.81	£141,601.32	0	0
4a	No. of 16-25 y.o. care leavers (FTE) hired on the contract	no. FTE	£14,018	1.99	£28,281.64	0	0
5a	No. of 18-24 y.o. rehabilitating young offenders (FTE) hired on the contract	no. FTE	£22,541	2.68	£59,746.63	0	0
6	No. of disabled employees (FTE) hired on the contract as a result of a recruitment programme	no. FTE	£15,416.80	4	£61,291	1.84	27,905.44

2.7 Table 1 shows commitment and delivery against each of the TOMs

7	No. of hours of support into work provided to unemployed people through career mentoring, including mock interviews, CV advice, and careers guidance -(over 24 y.o.)	no. hrs *no. attendeeS	£116.20	5,375	£595,945.86	97.50	£12,247.95
9	No. of weeks of training opportunities on the contract (BTEC, City & guilds, NVQ, HNC)	no. weeks	£267.97	1,472.44	£404,606.82	146	£37,733.18
10	No. of weeks of apprenticeships on the contract	no. weeks	£212.37	1,511	£333,323.62	453	£96,000.97
11	No. of hours dedicated to support young people into work (e.g. CV advice, mock interviews, careers guidance) - (under 24 y.o.)	no. hrs *no. attendees	£115.65	10,343.50	£1,145,678.93	2365.45	£263,487.07
12	No. of weeks spent on meaningful work placements or pre- employment course; 1-6 weeks student placements (unpaid)	no. weeks	£161.96	1,030.20	£171,379.79	182.85	£29,508.78
13	Meaningful work placements that pay Minimum or National Living wage according to eligibility - 6 weeks or more (internships)	no. weeks	£162.04	1,550	£259,768.49	78	£12,341.62
15	Provision of expert business advice to VCSEs and MSMEs (e.g. financial advice / legal advice / HR advice/HSE)	no. staff expert hours	£96.50	625	£61,868.75	29	£2,787.28
16	Equipment or resources donated to VCSEs (£ equivalent value)	£	f1	111,899.16	£111,899.16	28328.75	£28,328.75
18	Total amount (£) spent in LOCAL supply chain through the contract	£	localised by project	20,657,424.23	£10,427,086.86	3693764.44	£1,948,831.24
28	Monetary donation, or equipment/resources in lieu, to voluntary or community organisations	£ value	£1	14,040	£14,040	0	£O

Γ	31	Savings in CO2	tCO2e	£69.44	2,880.48	£200,968.31	1090.80	£75,646.44
		emissions on						
		contract achieved						
		through de-						
		carbonisation						
		(specify how these						
		are to be achieved)						

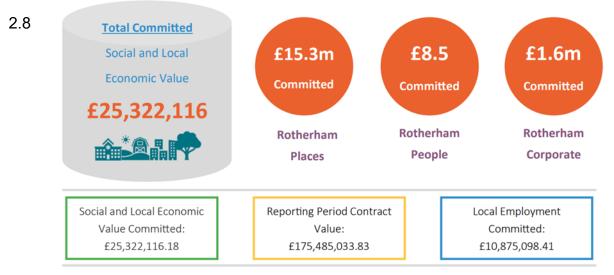


Diagram 1 Total value of social value commitments (note: the total is actual but Places, People and Corporate are rounded so may not sum together).

- 2.9 The total SLEV committed since the introduction of the Social Value policy shows significant increase from £13.6m included in the last annual report to Cabinet in March, to £25.3m at the mid-year position (up to end of May 2023), a net increase of £11.8m or 87%. The total contract value attracting social value shows an increase from £106.86m in the annual report to £175.5m at mid-year, a net increase of £68.6m or 64%. This increase shows more of the supplier contracts now have social value commitments attached.
- 2.10 The use of Place, People and Corporate categories is procurement terminology. It is a way of categorising/grouping similar types of expenditure:
 - Rotherham Places covers construction, facilities management, environment, and transport.
 - Rotherham People covers commissioned services for delivery to residents such as health and social care provision.
 - Rotherham Corporate covers contracts that support the operational running of the Council (i.e. ICT, temporary labour, training, PPE).
- 2.11 Of the three categories, "places" has seen the largest increase since the figures provided in the annual report in March of £8.8m at mid-year, increasing from £6.5m to £15.3m with "people" achieving £1.9m increase from £6.6m to £8.5m and "corporate" achieving £1.1m from £461k to £1.6m.

2.12 Promote Local Skills and Employment



18.31 FTE of long term unemployment individuals to be hired on contracts **(NT3).**



1472.44 weeks of training opportunities to be offered on contracts (BTEC, City & guilds, NVQ, HNC) **(NT9).**

£1,741,624.79 to be delivered in dedicated hours to support young people into work (NT7 and NT11).

Protecting and Improving our Environment

2,880 tonnes CO2e to be saved on contract (NT31).



Diagram 2 Outputs on local skills and employment along with protecting and improving the environment.

2.13 Key commitments for "promoting local skills and employment" include training weeks committed increasing from 988 included in the annual report to Cabinet in March to 1,472.44 at mid-year, and value of supporting young people increasing from £771k to £1.7m over the same period. The number of full time equivalent (FTE) long term unemployed hired on contracts at mid-year has also increased from 12.31 in the annual report to 18.31 at mid-year. This covers the commitments made under TOM NT3 and is separate from the broader local employment commitment under TOM NT1.

The tonnes of CO2e saved has increased from 2,670 to 2,880 since the last midyear report.



Diagram 3 Support to local VCS groups and local spend in Rotherham on supply chain contracts.

2.15 Support and value for local VCSE and community groups has seen increases in equipment and resources from £83.8k included in the annual report to Cabinet in March to £111.9k at mid-year. Local economic value from the use of the local supply chain significantly increased from £3m to £10.4m over the same period.



Diagram 4 Social value commitments delivered.

2.17 Reflecting the value of commitments, "places" has delivered the largest amount since the figures provided in the annual report in March, with £3m at the mid-year, up from £1.9m. "People" has seen an increase from £1.9m to £2.9m and "Corporate" has increased to £42.7k from £18k over the same period.

2.18 Promote Local Skills and Employment



129.91 FTE of Local employees hired or retained on contract(NT1/a/c).



453 weeks of apprenticeships delivered on contracts Level 2,3, or 4+. (NT10).



£276k delivered in social value for support to assist unemployed individuals into work (NT7 and NT11).

ployed individuals into work (NT7 and NT11).

Diagram 5 Local skills & employment along with protecting and improving our environment units delivered.

2.19 Achievements of note in "promoting local skills and employment" include apprenticeships, where the number of apprenticeship weeks has increased to 453 at the mid-year point, from 266 included in the last annual report. The social value of support to assist unemployed individuals has also increased from £49k in the annual report to £276k over the same period. The annual report included £61k value in CO2 tonnes saved, equating to 1,091 tonnes. This has marginally increased to 1,092 at mid-year.

2.20 Supporting VCSEs & Community Groups Local Spend in Rotherham f1,948,831 of Local Economic Value created as a result of local supply chain spend on contracts (NT18). VCSEs and MSMEs (NT15)

Diagram 6 Support for VCSE and community groups delivered along with local spend.

2.21 Supporting VCSE's and community groups shows an increase in equipment and resources donated from £20k included in the annual report to £28k at mid-year and hours advised has remained the same at 29 hours.

2.22 Local market intelligence

- 2.23 In 2022/23 the Council's third-party expenditure was £405.6m, an increase of £28m (7%) from the previous financial year. Spend is concentrated on the top 300 suppliers by value of contract accounting for 91% of total spend (90% in 2021/22). This is significant when factoring in 2,695 suppliers were used in 2022/23.
- 2.24 In 2022/23, the top 300 suppliers' by value of contract' expenditure accounted for £372.3m compared to £342m the previous year, a £30.3m (9%) increase. The Council's Social Value Policy states contracts over £100k must include social value commitments and the majority of these contracts are found in the Council's top 300 suppliers.
- 2.25 In 2022/23, 62 suppliers in the top 300 were Rotherham based (up from 60 in 2021/22) with 103 located in South Yorkshire a slight reduction from 107 the previous year. In the long term, more local suppliers entering the top 300 suppliers list has a greater impact on the local economy as utilising local employment and supply chains helps keep more of the "Rotherham pound" local.
- 2.26 Analysis of the top 300 suppliers highlights the real impact social value commitments are creating on the spend profile through assessing where suppliers are located.

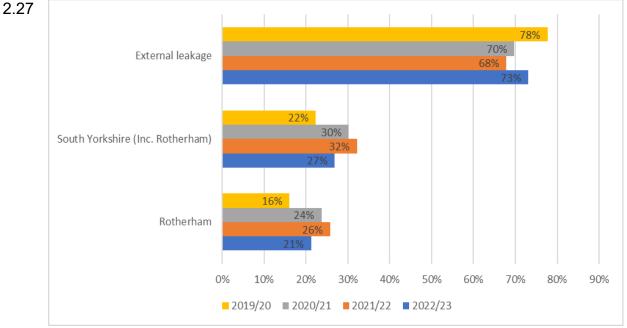


Figure 1 – RMBC Percentage of total 3rd party expenditure 2019-2023 (All suppliers).



Figure 2 – RMBC 3rd Party Expenditure (Top 300).

2.29 Figure 2 shows Rotherham supplier spend among the top 300 suppliers fell by £7.8m (9%) in 2022/23 compared to the previous year. However, looking at the wider medium-term position, the monetary value of Rotherham supplier spend has increased by over £30m since the social value policy was launched. This gives recognition, especially when dealing with construction related contracts where values vary significantly from one year to the next, that the medium-term perspective gives a more accurate position. In 2019/20 Rotherham supplier spend in the top 300 suppliers was £44.8m and rose to £77.2m in 2022/23. Similarly, supplier spend in South Yorkshire rose from £61m in 2019/20 to £95.6m in 2022/23. These figures show that more of the "Rotherham Pound" is being spent locally and in South Yorkshire since the introduction of the Social Value Policy.

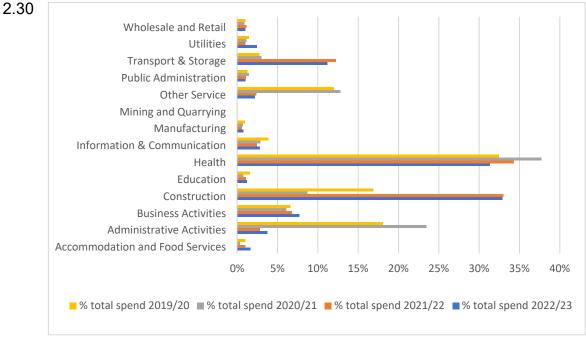


Figure 3 - Total % Spend by Industry (2019-2023).

- 2.31 With multiple regeneration projects on the horizon construction activities are playing a pivotal role in the third-party supplier spend. Figure 3 shows construction related suppliers remained the top spend area at 33% with only health coming close second at 31% (down from 34% in 2021/22). This shows the importance of construction related activities in driving the social value agenda and ensuring the maximisation of local suppliers.
- 2.32 There is scope to utilise more Rotherham suppliers in construction related activities. In 2022/23, 27% of total construction spend went to Rotherham based suppliers (down from 38% in 2021/22). Work is due to commence with partners later this year to actively engage and support local suppliers to understand the Council's procurement and commissioning processes. It is anticipated this activity will increase the use of local suppliers including those in construction.

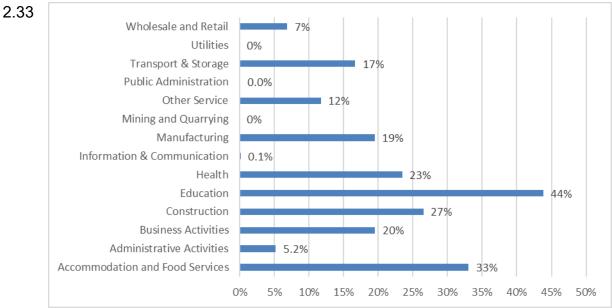


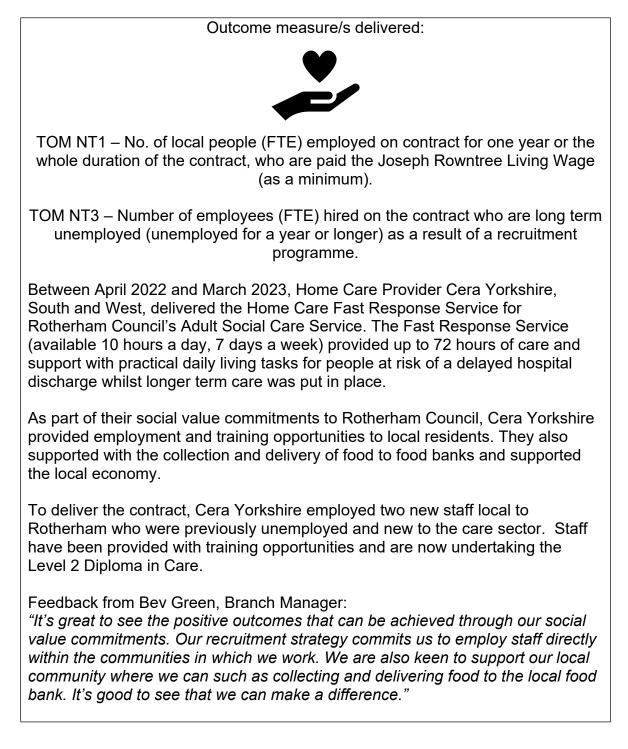
Figure 4 – Percentage of total spend used on Rotherham suppliers by industry 2022/23.

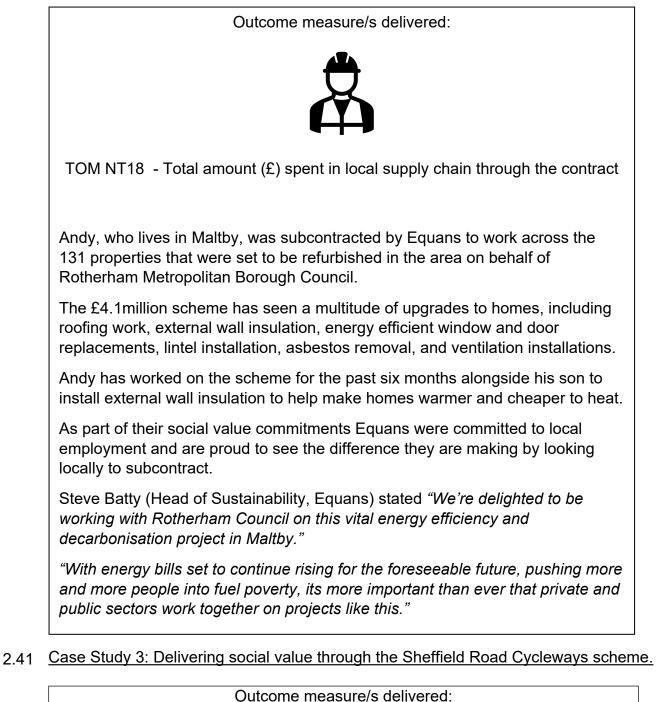
- 2.34 Figure 4 shows other industries (similar to construction) can be developed through the Council and local partners working together, enabling more local suppliers to participate in bidding for council contracts.
- 2.35 When looking at how many local suppliers the Council is using to purchase goods and services from and how many relevant local suppliers are available in the market, the current local contract rate is 12% (up from 11% in 2021/22). It should be noted there are some industries where it is difficult or not feasible to use Rotherham based suppliers. For example, utilities had 0% spend on local suppliers as a local supplier isn't available. However, in all other industries there is scope to expand purchasing from the Rotherham supply base, subject to competitive procurement outcomes.

2.36 Social Value Case Studies

2.37 Suppliers and contract managers have shared a variety of positive stories to highlight the impact of social value on residents and communities. The social Value case studies set out real-life examples of the benefits that are being

- 2.38 brought about through the Policy. Four case studies are set out in this report demonstrating different aspects of social value outcomes, but with a focus on employment and skills, with reference to the TOMs framework.
- 2.39 <u>Case study 1: Home Care Provider Cera Yorkshire, supporting local people into</u> work







TOM NT11 - No. of hours dedicated to support young people into work (e.g. CV advice, mock interviews, careers guidance) - (under 24 y.o.)

TOM NT12 - No. of weeks on meaningful work placements or pre-employment course; 1-6 weeks student placements (unpaid)

Esh construction were commissioned to construct the Sheffield Road Cycleways Scheme, a sustainable cycling route from Rotherham town centre all the way to Sheffield and is supported by the South Yorkshire Mayoral Combined Authority to invest in a greener borough.

As part of their social value commitments Esh Construction are giving local students an opportunity to gain industry insight into the construction industry through work experience, T-levels, apprenticeships, year out placements and school engagement activities. Currently Esh Construction have delivered five employability workshops with RNN colleagues and pride themselves on exceeding their target in terms of local employment and spend. An example of a successful work placement student is the story Alyssia, a 3rd year University of Sheffield Student studying Bachelor of Arts in Urban Studies who is working with Esh Construction on the Sheffield Road Cycleways Scheme. Alyssia spoke highly on her placement with the construction firm saying:

"I've been working on the Sheffield Road cycleways scheme alongside Joe [the project manager] and the wider site team. I had no prior experience in the industry beforehand, but this placement has helped me to understand the complexities that are involved in delivering a civil engineering project and the many implications that can arise day to day and working with stakeholders and complying with time and budget constraints".

2.42 Case Study 4: Rothacs Counselling Work Placements

Outcome measure/s delivered:



TOM NT12 - No. of weeks on meaningful work placements or pre-employment course; 1-6 weeks student placements (unpaid)

Rothacs are part of the Post CSE Support Services Contract and offer student work placements to student counsellors working towards their Counselling Diploma. Overall Rothacs delivered 104 weeks of training opportunities to students residing in Rotherham and South Yorkshire.

As part of working towards their qualification, this requires placements to have a full and comprehensive induction that covers all aspects of the service including mandatory training such as safeguarding, Health and Safety and all of our policies and procedures. Placements are expected to see three clients per week and receive line management, individual and group supervision. Rothacs accept clients in their final year of training and many stay with us as volunteers while they gain experience to become accredited. Often placements eventually go on to become employed with Rothacs.

The Counselling students have shared their great experiences of having work placements at Rothacs, and how the placements helped them to develop their skills to become a qualified counsellor or therapist as well as having great impacts on the clients they see.

One student commented on how supportive their manager at Rothacs was throughout their placement and how this benefited them: "My manager was amazing and really supported me, offering the things I needed such as being heard, being understood, not being judged and a nurturing and comfortable environment in which I could share my challenges and fears around the impacts of my experiences on my relationships and work... The team made me feel supported and accepted, not only in supporting my work with my client, but also in accepting myself and seeing my value as a therapist. I am just starting in private practice; I would not have been able to do this without the gentle support of the team at ROTHACS"

Rothacs continues to offer work placements to students from The Academy: Sheffield Psychotherapy and Counselling Education (S.P.A.C.E) and Dearne Valley College, and students continue to gain the valuable experience needed to complete their counselling qualification.

2.43 Work will continue to promote best practice and inspire other suppliers to deliver more social value.

2.44 Living Wage Progress

- 2.45 The Council received accreditation as a "Living Wage Employer" from the Living Wage Foundation in September 2021 and has retained the accreditation in 2022 and 2023.
- 2.46 The Council continues to pay its own staff the real living wage, currently £10.90. The Council is also working to ensure that all contracts that are in scope pay the real living wage. In scope contracts cover where the contract being delivered:
 - Is on Rotherham Council's premises; and/or.
 - Is on property owned or occupied by the Council (including where Rotherham Council is a tenant and is provided building related services through a Lease); and/or.
 - Is on land which Rotherham Council is responsible for maintaining or on which it is required to work.
- 2.47 In scope contracts where procurement has commenced since accreditation in September 2021 are required to be compliant.
- 2.48 The annual report to the Living Wage Foundation in September 2023 set out that 77 contracts let were living wage compliant, including 37 out of scope where contractors confirmed that they pay their staff the real living wage.

2.49 Having retained this accreditation, the Council is able to display the Real Living Wage logo on communications and publicity.

2.50 Social Value Award Winner

- 2.51 In June 2023 the Council won the prestigious Social Value Award for Public Sector Leadership. The Social Value Awards, organised by the Social Value Portal, are the most widely recognised awards for organisations and individuals producing social value outcomes in communities across a number of categories.
- 2.52 This award was given to the Council for leading the way to embed social value into the business culture, processes, and systems to ensure the needs of communities are being met.
- 2.53 The judging panel highlighted the Council had:
 - Made a public commitment to embed social value through its policies including corporate, procurement and planning.
 - Used social value data to inform decision making at the highest level.
 - Developed processes that address economic inequality, support for local businesses, community wellbeing and regenerating the environment.
 - Accounted for social value transparently and with independent verification of results.
 - Been highly innovative through the creation of a Social Value operational group to embed social value across the organisation.

2.54 Engagement and support to business

2.55 Rotherham Investment and Development Office (RiDO) is actively engaging and supporting business through a number of channels. The council has been allocated UK Shared Prosperity Fund (UKSPF) through the South Yorkshire Mayoral Combined Authority (SYMCA) to enhance delivery and improve the coordination of social value activity in Rotherham with a specific focus on supporting local businesses.

2.56 Key activity strands of UKSPF for social value are:

- **Building the capacity of local SMEs** This includes both 'One to many' and tailored support to help individual businesses find opportunities, understand requirements, and become contract ready. Additionally, local businesses will receive advice and information through events, webinars, and newsletters.
- **Maximising social value opportunities and commitments** This includes local market analysis and development and post-contract support for contract managers and suppliers to ensure contractual commitments translate to social value delivery.
- **Developing the local procurement anchor network** This incorporates building and maintaining effective strategic partnerships to ensure that social value opportunities are exploited to the fullest.

2.57 Social value e-learning module

- 2.58 The Organisational Development and Change team are working together with the social value core group, procurement, and commissioning officers to design a Social Value e-learning module. The e-learning module will be designed to be an introduction to social value and rolled out council wide.
- 2.59 The objective of this module is to help council officers understand social value and its real-life impact to Rotherham and its residents. This module will provide information including:
 - The definition of Social Value.
 - The difference between Social Value and Corporate Social Responsibility.
 - How Social Value is embedded through different workstreams.
 - Examples of Rotherham TOMS and how Social Value outcomes are maximised through commissioning and procurement process.

3. Options considered and recommended proposal

3.1 This is a progress report for information.

4. Consultation on proposal

4.1 Consultation on production of the report has involved engagement of services responsible for securing social value commitments and overseeing the delivery of actions.

5. Timetable and Accountability for Implementing this Decision

5.1 The reporting of social value commitments and outcomes, along with progress on priorities set are reported to Cabinet in the Social Value Annual Report. The next Annual Report will be presented to Cabinet in March 2024.

6. Financial and Procurement Advice and Implications

- 6.1 There are no financial implications as a direct result of this report. The report provides an update on the progress and impact of the Social Value Policy that the Council has adopted into the Councils procurement procedures. The impact that this policy has on any current or future procurement exercises will need to be factored into the decision-making process on those specific procurements.
- 6.2 Relevant issues relating to procurement are covered in the body of the Report.

7. Legal Advice and Implications

7.1 The Public Services (Social Value Act) 2012 allows for the consideration of added value, such as social, economic and environmental benefits, that may be secured in addition to the normal delivery of a contract. The Policy, including the Social Value Toolkit, must comply with procurement law, particularly the Public Contracts Regulations 2015. The Council must ensure its contractual and procurement documentation reflects the requirements described in this report.

8. Human Resources Advice and Implications

8.1 A key component of implementing the Policy is ensuring that officers have the necessary training and knowledge to successfully implement it. A Commissioners Toolkit has been provided alongside training and briefings produced for contract managers. Further social value e-learning training is planned to support all officers have a good understand of social value and what the council aims to achieve from this agenda.

9. Implications for Children and Young People and Vulnerable Adults

9.1 The outcomes within the Social Value Framework support the Council's priorities: "Every child able to fulfil their potential" and "People are safe, healthy and live well", by including support for education and employment for these groups as Social Value outcomes.

10. Equalities and Human Rights Advice and Implications

10.1 Specific actions for decision in delivering the social value policy are subject to equalities screening and analysis. An updated equality screening (Form A) is attached to this report.

11. Implications for CO₂ Emissions and Climate Change

11.1 NT 31 provides a social value outcome through savings in CO2 emissions. Tonnes of CO2e saved has increased from 2,670 to 2,880 since the last mid-year report.

12. Implications for Partners

- 12.1 Partners are engaged in direct development and delivery of social value outcomes, especially in relation to Community Wealth Building and Anchor networks.
- 12.2 The Rotherham Together Partnership has committed to a Social Value Charter.

13. **Risks and Mitigation**

13.1 There are many strands to delivering the Council's Social Value Policy and ambitions. These are managed through an action plan that is regularly reviewed with actions taken to mitigate risks to achieving outcomes.

Accountable Officer(s)

Fiona Boden Head of Policy, Performance and Intelligence Assistant Chief Executive's <u>fiona.boden@rotherham.gov.uk</u> Approvals obtained on behalf of:

	Name	Date
Chief Executive		Click here to
		enter a date.
Strategic Director of Finance &	Named officer	Click here to
Customer Services (S.151 Officer)		enter a date.
Assistant Director of Legal	Named officer	Click here to
Services (Monitoring Officer)		enter a date.
Assistant Director of Human		Click here to
Resources (if appropriate)		enter a date.
Head of Human Resources		Click here to
(if appropriate)		enter a date.
The Strategic Director with	Please select the	Click here to
responsibility for this report	relevant Strategic	enter a date.
	Director	
Consultation undertaken with the	Please select the	Click here to
relevant Cabinet Member	relevant Cabinet	enter a date.
	Member	

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